



+44 2076 601036

+44 7506 111382

sales@mhztechnologies.co.uk

Company N0.11395920 in England, UK

RF Sales Engineer – MHZ Technologies (Wilton, UK)

Location: Anywhere in the United Kingdom (Fully Remote) **Employment Type:** Full-time

Compensation: £30K-£40K + commission depending on experience

About MHZ Technologies

MHZ Technologies is a leading UK distributor and manufacturers' representative specialising in **Radio Frequency components, subsystems, and advanced wireless technologies**. We support world-class manufacturers and provide high-performance RF solutions to customers across defence, aerospace, telecommunications, test & measurement, and emerging wireless markets. As we continue to expand our UK presence, we are seeking a driven and technically capable **RF Sales Engineer** to join our team.

Role Overview

The RF Sales Engineer will be responsible for developing new business, managing key accounts, and driving revenue growth across the UK market. This role blends technical understanding with commercial acumen, requiring someone who can engage confidently with engineers, procurement teams, and senior decision-makers.

Key Responsibilities

- Grow sales of RF components and subsystems across the UK.
 - Identify new business opportunities and nurture long-term customer relationships.
 - Provide technical guidance and product recommendations to customers.
 - Manage the full sales cycle—from lead generation to closing.
 - Collaborate with represented manufacturers to support customer requirements.
 - Prepare forecasts, sales reports, and market insights for internal stakeholders.
 - Attend industry events, customer visits, and technical meetings as required.
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Required Qualifications & Experience

- Minimum **1 year of experience** in **RF sales, business development, or technical account management** within the UK market.
 - HND or degree in Electronics, Communications, RF
 - Strong understanding of RF technologies, components, and system-level applications.
 - Excellent communication and relationship-building skills.
 - Self-motivated, organised, and comfortable working independently.
 - Due to the nature of the role must be a **British Citizen or Permanent UK Resident**.
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What We Offer

- **Salary: £30K-£40K** + commission depending on experience
 - **Attractive commission structure** for high performers.
 - Opportunity to represent leading global RF manufacturers.
 - A supportive, agile, and growth-focused working environment.
 - Career progression as the UK business continues to expand.
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Interested:

Please send a CV and cover letter to info@mhztechnologies.co.uk

No recruitment agencies please